

BENEFITS QUARTERBACK®

REDUCES MAYBROOK HOLDINGS, LLC

HEALTH CARE'S EMPLOYEE MEDICAL COSTS

25%

HOW: By implementing our Best in Class BenefitsQB® data and risk management strategies.

THE PROBLEM:

Maybrook Holdings is a network of nursing homes with 30+ locations across six states. Their 20+ PA facilities had fully insured medical benefits through 14 different health insurance plans using 4 of the largest U.S. insurance companies. They lacked a standard onboarding process and their payroll and time/attendance systems were incompatible. They came to Hampton Consulting looking to reduce their increasing healthcare costs and to minimize errors and omissions in payroll, time/attendance and benefits administration. Hampton's Benefits Quarterback® system provided a complete HR solution that significantly decreased healthcare and benefits administration costs while delivering the same – and, in some cases, better - healthcare benefits.

THE RESULTS:

Year 1

- Maybrook's Health Care Medical Benefits became 100% self-funded
- Consolidated billing for all employee benefits
- Offered 100% face-to-face open enrollment
- Number of plans reduced from 14 to 7
- Reduced medical costs by 15%

Year 2

- Single sign-on On-Boarding of employees expected to provide a nominal 50% cost reduction vs. current HR process
- BenefitsQB® dashboard now connects payroll, benefits, time/ attendance, WOTC and recruiting
- A Reference-Based Reimbursement Plan in place
- New Wellness Plan expected to save \$500/enrolled employee per year.
- Projected to reduce medical cost by and additional 15%

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The Benefits Quarterback® process has helped our company tremendously. Their professional team and services have significantly boosted our bottom line and have improved efficiencies and economies of scale related to our benefits offerings and HR management process. They are like an extension of our HR team; always ready to help and proactively looking out for our best interests!

Jennifer Simons,
Regional Human Resources Director

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WWW.BENEFITSQB.COM



**BENEFITS
QUARTERBACK®**

POWERED BY HAMPTON CONSULTING

The Profit Game Changer